



Oakland-Alameda County
Coliseum Authority

OAKLAND-ALAMEDA COUNTY COLISEUM AUTHORITY
Zoom Meeting

NOTICE AND AGENDA
BOARD OF COMMISSIONERS
October 16, 2020
Friday, 8:30 a.m.

Please click the link below to join the webinar:

<https://zoom.us/j/94411096494>

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- 1. CALL TO ORDER**
- 2. ROLL CALL**
- 3. APPROVAL OF MINUTES**
- 4. OPEN FORUM**
- 5. REPORTS**
 - 5a. Executive Director's Report**
 - 1. First Quarter Budget Report FY 2020-21**
 - 2. Accessible Voting Location**
 - 3. Landscaping and Grounds Maintenance**
 - 4. Drive-in Movies**
 - 5b. General Manager's Report**
- 6. NEW BUSINESS**
- 7. CLOSED SESSION**
 - 7a. CONFERENCE WITH LEGAL COUNSEL - EXISTING LITIGATION (Government Code Section 54956.9(a)):**
Oakland-Alameda County Coliseum Authority v. Golden State Warriors, LLC, California Supreme Court
Case No. _____ [Petition for Review]

7b. CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION (Government Code Section 54956.9(d)(4) (One Case)

8. REPORT FROM COUNSEL ON CLOSED SESSION

9. ADJOURNMENT



Oakland-Alameda County
Coliseum Authority

Oakland-Alameda County Coliseum Authority
September 18, 2020
Teleconference Board Meeting Minutes

CALL TO ORDER

Commissioner Haggerty called the meeting to order at 8:40 a.m.

ROLL CALL

Chair Reid (joined closed session)	V. Chair Miley
Commissioner De La Fuente	Commissioner Hill
Commissioner Thompson	Commissioner Linton
Commissioner Haggerty	Commissioner Taylor

APPROVAL OF MINUTES

The minutes for July 17, 2020, were submitted for approval. Commissioner Haggerty moved to approve minutes, and Commissioner Taylor seconded the motion. Commissioners Miley, Haggerty, Linton, Taylor, and Thompson approved the minutes. The motion was approved by consensus.

Executive Director Report

Interim Executive Director Henry Gardner updated the Board on the following JPA issues, projects, operations, and dispute. Status of Ring Central, Transfer of Funds from Reserves to City and County, Request to Use Arena as a Major Voting Site, Request for Use of Arena for Respite Center from Heat and Smoke and Dispute Between Promoters and AEG Management.

OPEN FORUM

Siddiq Jihad and Mohamed Alarbesh Event Promoters spoke regarding the dispute with ASM/AEG on the cancelation of KBLX 40th Anniversary Reunion Concert in October 2019. The promoters voiced their concern and disenchantment with the lack of communication and delay in refunding the \$50,000 deposit.

General Managers Report

General Manager Chris Wright gave an update on current operational and event activity at the Coliseum Complex.

Closed Session

The Board moved to a closed session at 9:21 a.m.

Report from Counsel on Closed Session

There is no reportable action from the closed session.

Adjournment

Meeting adjourned at 10:40 a.m.

Margaret O'Brien/Secretary

October 16, 2020

Honorable Chairperson Larry Reid and Commissioners of the Authority

5a

1. First Quarter Budget Report FY 2020-21

This is the first quarter budget report for the current fiscal year. When the budget was adopted, you requested that we provide quarterly reports summarizing the revenues and expenditures and compare those with budget and proposed adjustments as needed. We were able to balance the budget by substantially reducing expenses, principally ASM reducing staff by approximately fifty-four percent and lowering overhead expenses. With the Arena closed and the Stadium available for a shortened baseball season with no fans, opportunities for revenues have been greatly constrained. Those assumptions were built into the budget for the first and second quarters.

The report covers the first three months of the fiscal year, July, August, and September. September revenues and expenses have not been finalized; however, the estimates should be fairly close. Because revenues and expenses will not be even each quarter, based on when events occur, fluctuations will occur from quarter to quarter. The expectation is that by the end of the fiscal year we will have a balanced budget.

Coliseum Operations

Net expenditures for the first quarter for both facilities, including estimates for September, are \$2,797,340. This compares with the budget for first quarter of \$2,910,206. Net expenditures for the Arena were \$1,534,274, compared with the budget of \$1,552,889. Net expenditures for the Stadium were \$1,263,066, compared with the budget of \$1,330,103. Total budget for the fiscal year for the Arena is \$4,226,920 and for the Stadium is \$5,733,580. This assumes that the facilities will reopen at 50% capacity starting January 1, 2021. If the facilities continue to remain closed for the duration of the fiscal year, a budget adjustment will likely be needed to cover the lost net income from events assumed in the approved budget for this line item.

Revenues

Revenues for the first quarter for both facilities, including the estimates for September, are \$902,635. This compares with the budget for the first quarter of \$0. The revenues for the Arena were \$18,615, compared with the budget of \$0. The revenues for the Stadium were \$884,020, compared with the budget of \$0. The result is a balance of \$902,635, actual revenues over budget.

Expenses

The expenses for the first quarter for both facilities are \$3,699,975. This compares with the budget for the first quarter of \$2,910,206. The expenses for the Arena are \$1,552,889. This compares with the budget of \$1,580,103. The expenses for the Stadium are \$2,147,086. This compares with the budget of \$1,330,103.

We will continue to closely monitor revenues and expenses, and make appropriate adjustments to keep the budget in balance, recognizing that the second half of the fiscal year will be very challenging if we are still not able to have events in the Arena.

2. Accessible Voting Location

Final arrangements have been made to use the Arena as an Accessible Voting Location for the November election. All logistics and protocols are being established and there are no obstacles in proceeding to make the site safe and convenient for voting. The Oakland-Alameda County Coliseum Authority, the County of Alameda, and the Oakland A's have collaborated to make the site available. The A's are taking a leading role in community awareness through their communications network. The A's are also covering the costs for having the Arena available.

The site will be available for voting on October 31, November 1, November 2, and on election day, on November 3. Any Alameda County voter can cast their ballot, by drop-off or in person, at the site on these dates.

3. Landscaping and Grounds Maintenance

At the last Board meeting, Commissioner Linton spoke about the condition of the lawn area around the Arena facing the freeway. I conducted a review of the area with ASM staff and the landscape contractor. The condition Commissioner Linton described was evident.

The landscaping was essentially dead and had not received proper watering or maintenance. The contractor was directed to restore the area by removing dead plants, to re-plant replacing dead plants, and to maintain regular watering and maintenance schedules which we will monitor. We toured other areas around the Arena and the Stadium and those areas are properly maintained.

The area around the Arena would have normally been observed by me or my assistant by using our usual exit onto Joe Morgan Way. Since COVID-19, that exit gate has been closed and we now exit onto 66th Avenue, making that area of the Arena not visible.

There also was debris, not on Coliseum property but against the fences around the property. That debris is on City property, which we are currently cleaning and will be notifying the City of their need to clean the debris on the roadway.

4. Drive-in Movies

We have been requested to evaluate the physical and economic feasibility of hosting drive-in movies at the parking lot. Following the guidelines established by the Board for use of the parking lot and facilities, we have considered the proposed use as a profit-making event if it is sponsored by a private entity. If the Authority is producing the event, we have used the guideline that the event has to at least cover the cost, with no profit for the JPA.

Our analysis indicates that the event cannot be sponsored by the JPA and cover the cost. In fact, it indicates that a subsidy would be required. Based on this analysis, our estimate is the cost for a one-day event is approximately

\$18,000 to \$23,000. The gross revenues would be approximately \$10,000, and the net revenues approximately \$5,000, assuming 50% of gross revenues have to be paid for the licensing fee. Assuming a five-day event still requires a substantial subsidy.

The estimates are based on the following assumptions:

200 vehicles at \$50.00 each

Screen projector FM transmitter

Portable restroom rental

Falck Medical

Event stage hands

House stage hands

Security

Custodial

Engineering

Parking attendant

We are aware of three events in Alameda County, one at the County Fairgrounds and one in Fremont. We are attempting to get information on the costs and revenues for those events. We believe they were both subsidized.

We will also explore private sector interest in renting the parking lot for drive-in movies. They will also have to incur the staff costs the JPA would incur because of our labor agreements. They would not be allowed to bring in outside staff for any of the functions.

Respectfully submitted,

Henry L. Gardner
Executive Director

**Event
Activity**

No activity due to COVID-19 pandemic shelter-in-place order.

Postponed:

**A.R. Rahman (July 16th 2021)
Andre Rieu (March 3rd 2021)
Aventura: Immortal
Celine Dion (September 4th 2021)
Feed The Streetz Tour: Rick Ross, Jeezy, TI, Yo Gotti
Martin Lawrence (Nov 20th 2021)
My Chemical Romance (October 6th 2021)
Pearl Jam
Rage Against The Machine (June 11-12 2021)
The Millennium Tour (April 3rd 2021)
The Weeknd (Aug 3rd 2021)**

Cancelled:

**Lauren Daigle
Ana Gabriel
Wild N Out
Alejandro Fernandez
The Oakland Panthers 2020 Season (Indoor Football League)**

Event notes:

**UPS Lot Rental
Voting location**