



Oakland-Alameda County
Coliseum Authority

OAKLAND-ALAMEDA COUNTY COLISEUM AUTHORITY
Zoom Meeting

NOTICE AND AGENDA
BOARD OF COMMISSIONERS
November 20, 2020
Friday, 8:30 a.m.

Please click the link below to join the webinar:

<https://zoom.us/j/98412029286?pwd=OXdOWnY2R0c5eHFtdDhPa2NobmprQT09>

Passcode: 402630

Or iPhone one-tap :

US: +16699006833,,98412029286#,,,,,0#,,402630# or +12532158782,,98412029286#,,,,,0#,,402630#

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Webinar ID: 984 1202 9286

Passcode: 402630

International numbers available: <https://zoom.us/u/abrsD8SL4I>

1. **CALL TO ORDER**
2. **ROLL CALL**
3. **APPROVAL OF MINUTES**
4. **OPEN FORUM**
5. **REPORTS**
 - 5a. Executive Director's Report
 1. Accessible Voting Location
 2. Expiration of Terms of Board Members
 3. Status of Negotiations with Coliseum Way Partners, LLC (Oakland A's) for Purchase of Coliseum Complex Property
 - 5b. General Manager's Report
6. **NEW BUSINESS**
 - 6a. RESOLUTION APPROVING AND AUTHORIZING THE EXECUTION OF AN AMENDMENT TO THE ADVISORY SERVICES AGREEMENT, WITH THE BIGELOW COMPANIES, INC. (BIGELOW), TO EXTEND THE DATE BY WHICH BIGELOW MUST CONDUCT A COMPETITIVE SOLICITATION PROCESS, EVALUATE BIDDERS AND NEGOTIATE FINAL CONTRACT TERMS WITH THE APPROVED BIDDER FOR MANAGEMENT AND OPERATION OF FOOD AND BEVERAGE SERVICES AT THE OAKLAND-ALAMEDA COUNTY ARENA, FROM NOVEMBER 30, 2020 TO JUNE 30, 2021.

7. CLOSED SESSION

8. REPORT FROM COUNSEL ON CLOSED SESSION

9. ADJOURNMENT



Oakland-Alameda County
Coliseum Authority

Oakland-Alameda County Coliseum Authority
October 16, 2020
Zoom Board Meeting Minutes

CALL TO ORDER

Chair Reid called the meeting to order at 8:34 a.m.

ROLL CALL

Chair Reid	Commissioner Linton
Commissioner De La Fuente	Commissioner Thompson (joined 8:39 a.m.)
Commissioner Haggerty	Commissioner Taylor (joined at 8:41 a.m.)
Commissioner Hill	

APPROVAL OF MINUTES

The minutes for September 18, 2020 were submitted for approval. Commissioner Linton moved to approve minutes and Commissioner De La Fuente seconded the motion. Commissioners, Reid, De La Fuente, Haggerty, Hill and Linton approved the minutes. The motion was approved by consensus.

OPEN FORUM

Five Speakers: Wei-Ling Huber President, Maggie Gibson, Robert Preston, Tony Evans, and Kenyetta Gentry from Local Union 2850 spoke regarding the Levy contract soon to expire. All the speakers voiced their concern of losing medical and other benefits in addition to their positions of employment if the Levy agreement is not renewed. The speakers ask for OACCA Board for support in addressing their concerns of benefits and employment.

Executive Director Report

Henry Gardner, Interim Executive Director, summarized the following issues and topics associated with operations at the Coliseum Complex; which included, First Quarter Budget Report FY 2020-21, Accessible Voting Location, Landscaping and Grounds Maintenance, and Drive-in Movies.

General Managers Report

General Manager report was presented in written format from Chris Wright but was not discussed.

Closed Session

The Board moved to closed session at 9:27 a.m.

Report from Counsel on Closed Session

There is no reportable action from closed session.

Adjournment

Meeting adjourned at 10:40 a.m.

Margaret O'Brien/Secretary

November 20, 2020

Honorable Chairperson Larry Reid and Commissioners of the Authority

5a

1. Accessible Voting Location

The County Registrar of Voters requested to use the Arena and parking lot for a major centralized voting location over a four-day period, including Election Day of November 3, 2020. The event was well organized and was carried out with no incidents. It was well staffed with County employees and a number of volunteers. Although it was initially intended to be a voting site only, the County decided to take advantage of what was a captive audience and added COVID-19 testing and, on the day of the election, flu vaccinations. It was difficult to estimate the number of people who would use the location and the actual use was less than what was anticipated. The event was well advertised and had a lot of exposure in a variety of news outlets. While it was an overall success, the number of people using the site was relatively modest. The number of vehicles entering the parking lot for voting was 1,516; COVID-19 testing 311; and flu shots 119. It appears that many voters voted early, mailed in their ballots or dropped off their ballots at other locations. The Oakland Athletics paid the expenses of the event and the actual costs came in under budget by as much as twenty percent.

2. Expiration of Terms of Board Members

Six members terms will expire early next year.

Haggerty's term expires In January 2021 – leaving office

Reid's term expires in January 2021 – leaving office

DeLaFuente's term expires January 2021

Linton's term expires February 2021

Miley's term expires January 2021

Taylor's term expires January 2021

The City and County will need to make new appointments or reappointments for these expiring terms.

3. Status of Negotiations with Coliseum Way Partners LLC (Oakland A's) for Purchase of Coliseum Complex Property

A request has been made to brief the Board on the status of the negotiations for Sale of the Property

The Coliseum Complex Property is owned jointly, fifty-fifty, by the City of Oakland and the County of Alameda. The County has entered into a Disposition Agreement for sale to the Oakland A's, subject to various conditions. The City of Oakland is in negotiations and has not entered into an agreement. We bring this matter to the Board for discussion only to begin to consider the implications of the future role of the Joint Powers Authority should a sale by both the City and County be consummated. Because the City has not entered into an agreement, the City has no specifics to present with regard to the provisions it may or may not be negotiating. Nonetheless, we think it appropriate that the Board begin to acquaint itself with the direction the City and County are pursuing.

Respectfully submitted,

Henry L. Gardner
Executive Director

ASM Global Oakland
General Manager's Board Report
November 20th, 2020

**Event
Activity**

No activity due to COVID-19 pandemic shelter-in-place order.

Postponed:

**A.R. Rahman (July 16th 2021)
Andre Rieu (March 3rd 2021)
Aventura: Immortal
Celine Dion (September 4th 2021)
Feed The Streetz Tour: Rick Ross, Jeezy, TI, Yo Gotti
Martin Lawrence (Nov 20th 2021)
My Chemical Romance (October 6th 2021)
Pearl Jam
Rage Against The Machine (June 11-12 2021)
The Millennium Tour (April 3rd 2021)
The Weeknd (Aug 3rd 2021)**

Cancelled:

**Lauren Daigle
Ana Gabriel
Wild N Out
Alejandro Fernandez
The Oakland Panthers 2020 Season (Indoor Football League)**

Event notes:

- **Covid-testing site**
- **Flu shots**
- **voting center**

OAKLAND-ALAMEDA COUNTY COLISEUM AUTHORITY

RESOLUTION NO. 2020 - 04

RESOLUTION APPROVING AND AUTHORIZING THE EXECUTION OF AN ADVISORY SERVICES AGREEMENT, IN AN AMOUNT OF \$24,500 PLUS REIMBURSABLE EXPENSES IN AN AGGREGATE AMOUNT NOT TO EXCEED \$2,000, WITH THE BIGELOW COMPANIES, INC., TO CONDUCT A COMPETITIVE SOLICITATION PROCESS, EVALUATE BIDDERS AND NEGOTIATE FINAL CONTRACT TERMS WITH THE APPROVED BIDDER FOR MANAGEMENT AND OPERATION OF FOOD AND BEVERAGE SERVICES AT THE OAKLAND-ALAMEDA COUNTY ARENA.

WHEREAS, the Oakland-Alameda County Coliseum Authority ("Authority") and Levy Premium Foodservice Limited Partnership, an Illinois limited partnership ("Levy") entered into that certain Arena Concession License Agreement, dated June 15, 2004, as amended multiple times, most recently with the Seventh Amendment approved by the Authority Board on April 17, 2020 (collectively, the "Levy Concession License Agreement") for the exclusive right to manage and operate all of the food and beverage concession services (collectively, "Food Services") in designated areas within the Oakland-Alameda County Arena ("Arena"); and

WHEREAS, the Term of the Concession License Agreement will expire on November 30, 2020; and

WHEREAS, the Authority desires to conduct a nationwide competitive solicitation process to engage a vendor to provide Food Services upon the expiration of the Levy Concession License Agreement (the "Food Services RFP Advisory Services"); and

WHEREAS, The Bigelow Companies, Inc., based in Kansas City, Missouri ("Bigelow"), is a nationwide firm providing design and management advisory services for the foodservice needs of clients with public assembly facilities; and

WHEREAS, Bigelow submitted the sole proposal, after a solicitation of proposals by the Interim Executive Director of the Authority, to provide the Food Services RFP Advisory Services as desired by the Authority; and

WHEREAS, Bigelow's proposed scope and terms of the Food Services RFP Advisory Services is set forth in Bigelow's proposal dated April 14, 2020, attached hereto and made a part hereof as Exhibit A (the "Bigelow Proposal"); and

NOW THEREFORE BE IT RESOLVED, that the Authority Board does hereby approve and authorize the Interim Executive Director to execute an agreement with Bigelow for the provision of the Food Services RFP Advisory Services on the same scope and terms set forth in the Bigelow Proposal, for an amount of \$24,500; except that such agreement shall 1) specify that any costs for reimbursable expenses shall not exceed an aggregate amount of \$2,000; and 2) shall require the Food Services RFP Advisory Services to be fully completed prior to November 30, 2020 (the "Agreement"); and

BE IT FURTHER RESOLVED that the Authority's Interim Executive Director is hereby directed to return, prior to November 30, 2020 but upon completion of the Food Services RFP Advisory Services by Bigelow, to the Authority Board with an analysis of the qualified bidders

and recommendation for the Board's consideration and approval of a new vendor for Food Services at the Arena; and

BE IT FURTHER RESOLVED that the Authority's Interim Executive Director is hereby authorized to execute the Agreement consistent with the authority granted herein, in a form to be approved by the Authority's Joint Counsel.

PASSED AND ADOPTED by the governing board of the Oakland-Alameda County Coliseum Authority, this ___ day of May 2020, by the following vote:

Ayes:

Noes:

Absent:

LARRY REID, CHAIR

ATTEST:

SECRETARY